

Question 3: If yes, what type: client or contract?

CONTRACT TYPE?

Renovation

Phased fixed fee

AIA CD/CA

Fixed Fee

Negotiated fee

full design services

varies

Various

Retail, Hospitality

Commercial development

Public Fixed Fee and some Private Hourly

??? Hourly and fixed fee

Design

Full design services

Fixed Fee

Fixed Fee

Design services

CLIENT TYPE?

Commercial

residential, retail, hospitality

Hospitality

Coll/Univ- Private hotel

Commercial Office

Private

Private /institutional

Private & public

all markets

higher ed and hospital

Various

Commercial

Commercial developer

Public Housing Authorities and Private Housing Developers

Commercial and residential

Institutional

Higher Education, Aviation

Institutional

Independent schools, corporate

Corporate Interiors

Institutional

OTHER COMMENTS?

We have a few projects that are not moving forward past CDs until clients feel more comfortable moving forward.

hospitality and retail clients cancelled projects immediately in march/april; residential clients have just been jumpy/unsure

ugh!

Several projects "paused" in April, but all have restarted now.

General attrition of old work finishing and less new work

Retail and housing/slowdown not a stop

Most public work is simply slowed down with private work more unsure

It's been a V curve. Crazy scary, but we are back alive.

Projects paused

Projects are on hold

We haven't really lost much. A few significant delays and pushed out schedules
